

Top 10 Reasons

To Choose Velocix Professional Services



VELOCIX™

- 1 Vision**

Service operators eager to develop a winning multi-screen video strategy choose Velocix as their consultation partner because we have unique insight into how the video marketplace will evolve in the future. Velocix is skilled in guiding strategy discussions and shedding light on new concepts that can generate long-term success.
- 2 Real World Experience**

Velocix works with the world's leading service providers on high-profile projects that involve complex integrations, critical timelines, and tight budget constraints. Velocix has the experience to proactively identify and mitigate project risks, avoid unnecessary hiccups, and deliver time-sensitive projects according to plan.
- 3 Technical Skills**

Today's video projects span a wide array of technologies. Service operators can rely on Velocix to provide the expertise necessary to support successful outcomes. Services staff is available with the skills required to support system architecture and design, installation and integration, and operations and maintenance needs.
- 4 Trustworthiness**

Establishing trust is essential to building a healthier and more productive relationship between Velocix and our customers. Velocix staff is tasked with conveying information openly and honestly so all parties can work together to reach the best conclusion. Count on Velocix to be a good partner and to deliver on our promises.
- 5 Diligence**

At Velocix, we are obsessed with our customer's success. Our services team will go the extra mile to hit the deadline, meet key performance objectives, and make sure all stakeholders are satisfied with the results. Our team of experts work hard to earn our customer's business and continually prove our value as a trusted supplier.
- 6 Communication**

Good communication is key to ensuring projects go smoothly. Velocix project managers, engineers, and services staff hold regular calls with customers to make sure everyone knows the latest status. Documents including statements of work, action item lists, project plans, and system diagrams are regularly updated and shared.
- 7 Responsiveness**

When a quick response is required, Velocix is ready to react. Subscribing to Velocix's call center services provides customers 24 x 7 access to experts that coordinate the support team's response. Whether it's an emergency or just a simple question, contact Velocix to get the help and information you need in a timely manner.
- 8 Integration Knowledge**

Velocix products operate in complex content distribution workflows where integration with third party platforms must be seamless. Using skills developed through years of market experience, Velocix can quickly integrate our products with other best-of-breed ecosystem components using our suite of open, published APIs.
- 9 Reliability**

When you need the job done right the first time, choose Velocix for your professional services needs. With countless successful projects under our belt, Velocix is the safe choice for services projects. Our team delivers results without drama, enabling you to place focus on other aspects of your business.
- 10 Product Knowledge**

Velocix's professional services team is fully trained on the complete range of Velocix products and can provide quality advice based on years of deploying end to end content delivery solutions. Learn more about how Velocix products can fuel the growth of your video business by consulting with the experts that built them.